



# WHAT MAKES US DIFFERENT FROM MOST OTHER IT PROVIDERS?

Simply put, we know local government needs.

## Experience

Our niche market is local government – we have over 800 municipal clients in NYS and consistently work with different departments and various state and private software vendors.

## Customer Service

At BAS, we take customer service very seriously. We put YOU first, and the technology second. Rest easy knowing you are our #1 priority and will receive timely support and resolutions.

## We Stay Informed

We are constantly reviewing the NYS Comptroller's Technology Audits and recommendations; Cybersecurity and intrusion prevention is vital.

## Accountability, Honesty, Professionalism

Our team knows communication is key, but so is our culture and company values. A positive work environment and ambitious staff allows us to provide our clients with the highest level of service.

## Efficiency

We invest in advanced tools and technology to help us provide better quality services to our customers. We use the same preventative tools to manage our own internal infrastructure.

## Reliable Partners

BAS partners with the best products and suppliers and we are committed to the associated training and certifications.

## Join the Family

Upon signing with BAS, you'll be introduced to the team and how to contact us. We aren't just here for you if something goes wrong, we prefer to evolve our relationship into a partnership.