



January 22, 2019

Edmunds & Associates, Technology Leader for Local Governments, acquires BAS of Clifton Park, NY

Northfield, NJ – Edmunds & Associates, Inc (“E&A”), a leading provider of software solutions to local government, has acquired Business Automated Solutions (“BAS”). BAS, founded in 1987 by George Vitti, is a top and highly regarded provider of software in the state of New York. George’s sons, Rob & Dave, will remain with BAS continuing to run operations from the Clifton Park, NY office.

“Today is an exciting day for both BAS and E&A as like-minded and like-missioned businesses officially join forces as one. Bringing together the experience, talent, and passion of our teams will drive us to achieve even greater excellence while taking our customer’s experience to new heights. It is extremely important to me, a must have, that any partnership requires a culture, value system, and customer first mindset consistent with ours. We have found this with BAS, and I am extremely happy to welcome both the employees and customers of BAS to the Edmunds’ family,” commented CEO and founder Bob Edmunds. With the BAS transaction, E&A will expand their leadership role to over 1,700 local governments in the eastern US.

Rob Vitti, President of BAS, added, “When first contacted by Bob (Edmunds) regarding a partnership, we were not very interested. Sure, I was aware of E&A, and we had some common customers, but BAS was doing well, increasing sales each year and in steady growth mode. After some good natured coaxing, the Vitti family agreed to meet with Bob and his team. E&A presented a solid path forward for BAS, strong opportunity for our employees, and a shared commitment to customer success. I’m confident that the synergy of our teams will elevate our customer’s experience and accelerate the delivery of best-in-class solutions for them”.

About Edmunds & Associates, Inc.

E&A delivers comprehensive ERP solutions to over 1,700 local governments in the eastern United States. An integrated suite of 26 independent modules, plus web portals & mobile apps, are delivered in a cloud or on premise computing environment.